N°23 | Winter 2025

LOOKING AROUND

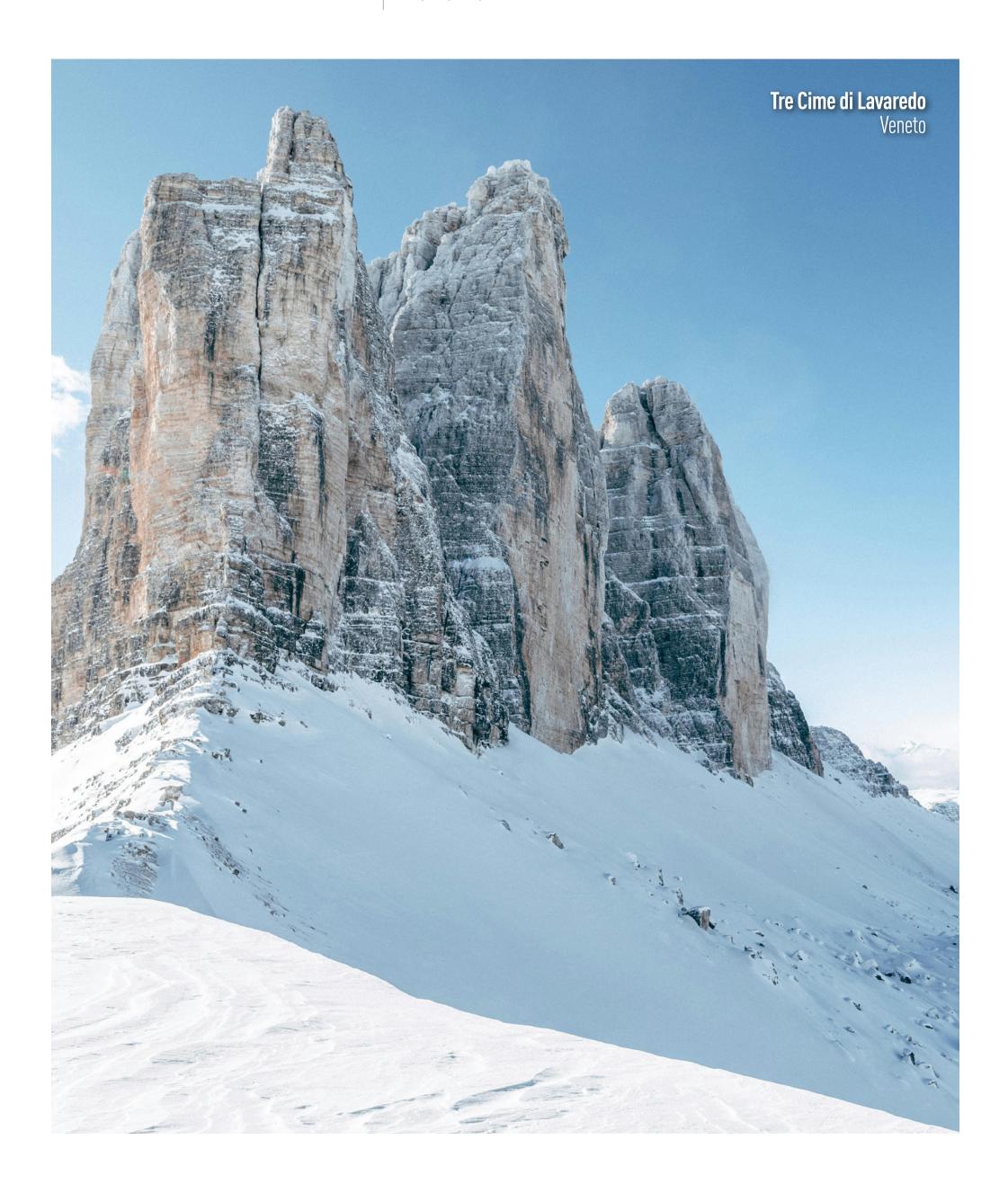
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Thank you for walking beside us this year

steps forward, which we would now like to and PVC industries. Thanks to this shared saving, greater operational independence. retrace together.

The growing demand for our adhesives has prompted us to redesign and strengthen our logistics, making them more flexible and efficient, so that we can continue to guarantee punctuality and quality.

We firmly believe that caring for the environment is an investment in the future of our children, grandchildren, and generations

to pause for a moment and share with you our range of bio-based adhesives, following technologies capable of making fabrics highly simpler and faster than ever. some of the highlights that have made 2025 a rigorous and distinctive approach that sets performant, opening new perspectives for the so special – a year of challenges, certainly, but us apart in the market while allowing us to sector. above all of collaboration and shared growth. maintain the highest standards of performance.

The trust and support we have received from Our entry into the textile sector is a milestone a project developed over the past year thanks all of you - our customers, our partners, of which we are particularly proud - one that to your valuable collaboration. This digital colleagues - and on yours during our meetings and every one of our colleagues – have been would not have been possible without the platform will improve the management and – we will overcome every challenge together. fundamental in enabling us to take decisive twenty years spent at your side in the wood servicing of your machines: fewer errors, time

As the year draws to a close, we feel the need to come. For this reason, we have expanded experience, we have introduced innovative. With My Hub, your daily activities will become

Looking ahead to the coming year, we know that important changes await us. Yet we are Another achievement is the launch of My Hub, confident that, strengthened by the smiles we see every morning on the faces of our

> The energy, the passion we share, the determination to face obstacles side by side: this is what unites us with all of you.

> We warmly wish you a Merry Christmas and joyful festive season. May 2026 bring health, happiness, and new opportunities to you and your families - opportunities we will once again embrace together.

With gratitude,

Sofia, Giacomo and Giovanni



ACADEMY TIPS

Eighteen months of growth and learning: The Academy Excellence Programme

officially came to a close – an advanced and knowledge. training program for distributors and sales agents, launched in May 2024.

From the outset, the ambition was clear: to consisting of four intensive days. On strengthened the relationship between the new initiatives we have developed for strengthen technical expertise, to increase the machines, side by side with our TAKA-WPR and our commercial network. training. independence in application processes and technicians, participants put into practice. Each session became an opportunity for after-sales support, because we firmly what they had learnt online: adjustments, dialogue and exchange, where we learnt as believe in the value of thorough preparation troubleshooting, process optimisation, much from our partners as they did from for our people.

Today, after eighteen months, we can proudly say that the programme has These moments also carried a strong embodies our vision: an ecosystem in exceeded all expectations. We delivered human value: exchange, sharing, and the which professional growth generates value more than forty hours of online training, creation of professional bonds. Working for all. To invest in training is to invest in structured like true university lectures: and dining together transformed a network the quality of service we deliver every theoretical content, practical case studies, of partners into a genuine community.

The real turning point, however, came role play, and workshops. Theory became us. tangible experience.

On 25 and 26 November, the first stage and assessment tests. A rigorous approach Equally vital was the involvement of This is why the TAKA-WPR Academy was of the Academy Excellence Programme that ensured genuine acquisition of skills colleagues from technical, commercial, created - to enhance the competencies and customer service teams, who took on and knowledge of our colleagues and of the role of trainers.

The Academy Excellence Programme

our customers alike.

with the two in-person sessions, each Beyond technical growth, the programme Follow our Academy page to discover all



MAURIZIO CARRER ACADEMY DIRECTOR











The best gift for your company this winter: preventive care

December is approaching - and with required. Just three simple checks before worn, it not only applies primer unevenly damage metres of foiled profile. it the seasonal closure. As you plan shutting down the machines will ensure a but also undermines the adhesion of the final deliveries of the year, there is smooth restart: one crucial question to ask yourself: Is my production line ready to restart in Gaskets: the silent little heroes January without surprises?

Precious hours are lost in urgent calls, option is to stop production and wait. waiting for spare parts, and slowed production

And yet, all of this could be avoided.

to take proactive care of machinery, for January preventing failures and ensuring longterm reliability.

Three checks that make the difference

heads, in adhesive and primer modules, break, confirm that you have spare felts Every year, the same story repeats itself in the melter tank, in the filter flanges. in stock. Replace the felt with a new one Enjoy the festive season, knowing in many companies. On the first working Small, discreet, but absolutely essential. on the very day production resumes, so day after the holidays, machines are A hardened or damaged seal means you begin the year with the certainty of switched back on – and problems begin: adhesive or primer leaks that compromise optimal primer distribution. Keeping a sudden adhesive leaks, primer spread mechanical performance. And if you do few spare strips is inexpensive and saves unevenly, poorly applied decorative foils. Not have a replacement on hand, the only major problems.

Pre-closure check: Before the Christmas that counts break, inspect all critical seals. Pressing wheels are essential for Those exposed to chemicals or high applying the decorative foils correctly to temperatures are the first to wear out. the profile. Worn wheels mean imprecise The winter break is not only a time of rest Replace any showing signs of damage pressing, visible aesthetic defects, and for people, but also a vital opportunity and make sure you have a spare kit ready irregular bonding - issues that only

application

No complex or costly interventions are of primer on the profile. When dirty or

the decorative layer. The result: waste, rework, and dissatisfied customers.

You find them everywhere - in the glue Pre-closure check: Before the holiday

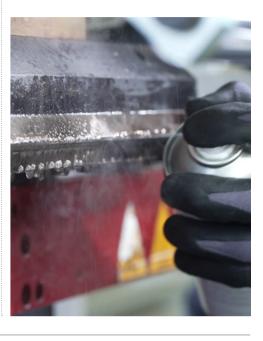
Pressing wheels: the finishing touch

appear once the product is finished.

Primer felts: the key to flawless And do not forget a thorough cleaning of melters and pipes. Even the smallest The felt ensures correct distribution residue of hardened adhesive can

Routine maintenance is not a cost – it is an investment in peace of mind, efficiency, and productivity. And December is the perfect time to make it.

you have taken the right steps for a



THE CUSTOMER'S VOICE

Liniar & TAKA-WPR: 15 years of collaboration dedicated to quality and performance



Pete, could you shortly introduce Liniar?

Based in Derbyshire, the story of the Liniar • Investment in advanced technologies the future

Today, Liniar employs around 600 people products.

profiles used in the production of high performance windows, doors and roofs. What innovations or new products have you thrive. Our range also includes aluminium options, recently introduced? while our finished products comprise fencing, decking, piling, and our premium • High performance products such as the collaboration with TAKA-WPR?

What are your main strengths?

• **Breadth and variety** – Liniar holds 4,000 openings without costly plastering work. foiled PVCu SKUs in stock, equivalent to £4 • With U values as low as 0.66 W/m²K, deadlines to support the entire supply chain.

million of products ready for delivery, and Zero90 delivers energy performance that • Commitment to training – access offers 30,000 SKUs available to order

- consistently superior quality of foiled resistance and low maintenance of PVCu.
- and boasts more than 50 years of extrusion In house lamination of both aluminium expertise, with state of the art production and PVCu ranges within the same facility, facilities that continue to receive significant guaranteeing perfect colour matching and seamless product integration.
- Liniar manufactures next generation PVCu being part of the Quanex group.

- line of liveable garden spaces Spaces. UK's first Passive House certified casement window, part of the Zero90 system.
 - The Zero90R profile, which allows delivering tailored solutions to meet specific retrofitting of a 90 mm frame into existing needs.

- founding of the PVCu extrusion company temperature control systems, and staff featuring Renolit's GEOFOL film, which our customers expect. HL Plastics, which was acquired in 2015 by training on the science of lamination authentically replicates the natural look of the global building solutions manufacturer through the TAKA WPR Academy, ensuring traditional timber while offering the weather. How do you see the future of your sector in

How long have you been working with • With the need to improve the energy

 Global support and investment thanks to machinery and adhesives side. Over this time, both companies have experienced significant is set to grow. growth, with a partnership that continues to • Liniar has consistently outperformed the

What aspects do you value most in your

- Customer focused approach
- Reliability keeping promises and

exceeds the standards set for the homes of to the knowledge and expertise of the TAKA-WPR Academy enables us to maintain brand by Quanex began in 1974 with the - including WPR's Luna R, humidity and • The premium Rapt foiled decking range, best practices and the high quality standards

the coming years?

- performance of existing building stock and the UK's commitment to a Net Zero future, For more than 15 years, both on the demand for high performance fenestration products and sustainable building solutions
 - market thanks to the quality and consistency of its solutions, its ability to deliver at scale, and its excellent customer service. With growth forecasts for 2026 and beyond, we expect the company to continue strengthening its position.





PETER GRUNDY LINIAR VP OPERATIONS



Expanding horizons: the technical team grows and reaches America

Our **TAKA technical team** has grown with the addition of two professionals who bring together chemical expertise, hands-on experience, and boundless energy.

This year we welcomed two new colleagues to TAKA – many of you may already have met them during visits and application tests: **Giuseppe Bordignon** and **Marco Campana**.

Giuseppe joined TAKA with a strong background in chemistry. Since the beginning of the year, he has undertaken an intensive training path, spending months in the laboratory to learn application processes first-hand and to gain a deep understanding of the TAKA product range.

And who is Giuseppe outside the office?

Active and curious since childhood, he practised acrobatic sports and today is a passionate mountain lover, with a particular fondness for the Dolomites, where he enjoys trekking, mushroom

picking, and cooking. His enthusiasm for hardware, new technologies, electronics, and automation often leads him to dismantle (and reassemble!) anything that comes his way.

Marco also studied chemistry at university and, like Giuseppe, joined TAKA this year, completing months of laboratory training to study application processes and the product range.

Marco, however, has a special mission: he will support **Edoardo** and **Franca** in assisting our American customers directly on site. His role will be to guide clients in the United States both in the choice and application of adhesives and in the proper maintenance of installed machines – providing complete and continuous technical support.

And beyond work? Marco has been a footballer for twenty years and is not one to sit still. When he is not on the pitch, you will find him immersed in manga comics or video games, or in the

mountains tackling "via ferratas". Energy and passion are his watchwords.

Giuseppe and Marco have already begun visiting some of you for application tests and trials, always accompanied by our experienced technicians **Stefano Faresin**, **Stefano Dissegna**, and **Lorenzo Munaro**.



MARCO CAMPANA
TECHNICAL SUPPORT

If you have not yet met them, you will soon have the chance.

Welcome Giuseppe and Marco! We are delighted to have you on our great team.



GIUSEPPE BORDIGNON
TECHNICAL SUPPORT



ABOUT US

Inclusion in action: stories that inspired us in 2025

For us, 2025 was a year of extraordinary encounters with people who turned their own challenges into opportunities for others.

This year we opened the doors of our facilities to those who run not only for themselves, but to give voice and support to those in need. We witnessed garments that told stories of rebirth. We learnt that inclusion is a concrete gesture – something each of us can make tangible through our actions.

The Sammy Runners: Running for research

Sammy Basso lived with progeria from childhood, a rare genetic condition that causes premature ageing. Together with his parents, he founded the Italian Progeria Association to support scientific research. Sammy passed away in October 2024, yet his legacy continues through the **Sammy Runners**, athletes who run to sustain research into progeria.

Hosting them in our facilities was an honour: every kilometre they run is a step towards discovering a cure, a tangible act that carries forward Sammy's dream.

Fabio Dal Corobbo: Running as a mission

Fabio, an employee in a supermarket, discovered in running a profound sense of purpose. He does not run to win races, but to raise funds for numerous associations. Each of his marathons transforms effort into concrete help for those in difficulty. Welcoming him reminded us that it

does not take grand gestures to make a difference – just consistency, dedication, and the will to put one's energy at the service of others.

The Kintsugi Fashion Show: when scars become art

We continued our support for the tailoring workshop of the San Bassiano Oncology Association, which involves patients in a fashion show to celebrate their beauty and strength. This year, the garments were inspired by **Kintsugi**, the Japanese art of repairing ceramics with gold. Kintsugi does not hide cracks – it highlights them.

The dresses, created by women who are facing or have faced cancer, told stories of fracture and rebirth, of fragility

transformed into strength. Seeing them walk proudly down the runway was deeply moving: each garment showed that scars can become precious.

These encounters taught us that inclusion means opening doors, listening to stories, and supporting those who turn difficulties into opportunities for others.

As a company, we believe our role goes beyond production: it means being an active part of the community and helping to build a more inclusive social fabric.









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